Mitchell Fox

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Perfumer & Flavorist+

The Resource for Sensory & Wellness Innovation





It's often said that necessity is the mother of all invention and that is certainly the case in the Fragrance & Flavor (F&F) industry. Volatile supply chains, geopolitical conflict and climate change effects have forced companies to get creative with their solutions.

The F&F industry is constantly growing and evolving, from new technologies that lead to faster development to ever-changing consumer preferences. The rise of automation tools, such as artificial intelligence (AI) and robotics, means that companies can develop formulations at a much quicker pace than ever before. The rising impact of social media allows these brands to listen to their audiences and learn what the market wants directly from the source. It's an exciting time to see where this industry will go next.

Perfumer & Flavorist+ (P&F+) is the global knowledge resource for the entire F&F supply chain, including perfumers and flavorists, R&D leaders and product developers. P&F+ provides the latest updates on scent and taste, F&F ingredients; science and technology; applications and formulations; market and consumer insights; and trends.

P&F+ unites the F&F industry through our events and print and digital platforms. Let us connect you with our global audience of decision-makers.

mily little

Emily Little

Associate Managing Editor, Perfumer & Flavorist+

*https://www.grandviewresearch.com/industry-analysis/flavors-fragrances-market



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Who is *Perfumer & Flavorist+*?

Perfumer & Flavorist+ is the industry resource connecting the dots between R&D innovation and market trends for the beauty, personal care and wellness industries. From emerging ingredient and packaging technologies to shifting consumer and market demands, we deliver the latest insights that drive brand marketing, product innovation, retail and technology strategies and more.

The Stakes Are High

The global flavor and fragrance market was valued at \$30.58 billion at the end of 2024 and is expected to reach \$37.5 billion by 2031, at a CAGR of 3%.**

The Fragrance and Flavor (F&F) industry includes formulation and applications, raw materials (aroma chemicals, essential oils, flavor ingredients, extracts, spices) and other natural and synthetic materials. Some of the largest consumers of the F&F industry include the food, home and personal care industries.

With the publication's extensive network of F&F experts, partnering with *Perfumer & Flavorist+* provides you with unparalleled access, exposure and reach to our audience. Strategically tailoring a yearlong campaign that aligns with your goals is a good way to navigate an ever evolving industry.

^{*}Source: Allied Market Research

^{**}Valuates Reports

2026 CONTINUITY PROGRAMS



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Generate long-term momentum for your brand with Continuity Programs from *Perfumer & Flavorist+*.

Customized advertising packages are designed to be flexible and tailored to your needs and budget.

These programs work most effectively when recommended products align best with *your* brand and product goals.

Maintaining continued engagement with a targeted audience is an essential part of an optimized strategy. You build stronger brand loyalty with consistency in messaging throughout the year and it provides the greatest opportunity to achieve a solid return on investment (ROI).



The name says it! Impact campaigns are hard hitting and ideal for launches or rebranding efforts.

This conversion-focused strategy begins with awareness ads, builds audience education and excitement and concludes with appeals for action.



Can you repeat that?

Frequency campaigns build brand awareness and recognition through repetition, using varied but consistent branding materials to keep your brand top of mind, foster organic growth and prime audiences for conversions.



A dominance campaign saturates media and positions you as an industry thought leader.

It focuses on strategic items aligned with this goal and emphasizes tailored content to outperform competitors and encourage consideration from the audience.

Please contact Mitchell to talk about how a Continuity Program can work for your brand.

AUDIENCE WHO WE REACH

Mitchell Fox

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Primary Market Reach



29% R&D, Evaluation, & QA/QC

19% Management

18% Sales & Marketing

14% Perfumer

9% Flavorist

Purchasing



Business Types

24% Consumer Goods Company

15% Manufacturer of Both Flavors & Fragrances

16% Manufacturer of Fragrances

14% Manufacturer of Flavors

Supplier of Flavor and/or Fragrance Materials

Consultant, University, Government Agency

11% Allied to the Field

AUDIENCE SUBSCRIBING COMPANIES

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Consumer Product Companies

Abbott Nutrition Jafra Cosmetics International Acqua di Parma Johnson & Johnson

Amway Kao Corporation

Aveda **KAYALI**

Avon Kimberly-Clark Corp. Bacardi Kraft Heinz Company

Bath & Body Works L'Oreal MAESA Beekman 1802 Beiersdorf AG Mars Wrigley Blistex Inc. Mary Kay Corp.

Merle Norman Cosmetics **Boston Beer Company Campbell Soup Company** Nestlé PTC Food Ltd. Caribbean Breeze **PARLUX Brands** Chanel Inc. Pepsi Co.

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Coca-Cola Procter & Gamble Colgate Palmolive Co. PZ Cussons Rani Foods LP Conagra Brands Coty Reckitt Benckiser

Dior Revlon

Clorox

doTERRA S.C. Johnson & Son Inc. Edgewell Personal Care LLC. Shiseido International France

Estée Lauder Companies Supergoop ET Browne Drug Company **Target Corporation**

Unilever General Mills **Voyant Beauty** Glossier Walgreens Guerlain Walmart Henkel Yonka Paris

Herbalife Zotos International Inc Interparfums

Flavor Manufacturers

Abelei Flavors IFF ADM Indesso Ajinomoto Health & Nutrition Ingredion

American Fruits And Flavors JPL Flavour Technologies

Austria Juice Jungbunzlauer

BASF Kerry

Keva Flavours Pvt Ltd. **Beck Flavors**

Bell Flavors and Fragrances Lucta SA Biospringer by Lesaffre Mane Blue California McCormick Blue Pacific Flavors MCI Miritz Citrus Callison Metarom USA Carqill **Mother Murphys** Laboratories Inc. Carmi Flavor Norex Flavours and Fragrance Company

Destilla Prinova Döhler **PROVA Duas Rodas** Robertet

Edlong Sapphire Flavors & Fragrances

Ernesto Ventos Sensapure Flavor

Esarom Sensient dsm-firmenich Silesia Flavors Flavor Dynamics Inc. Sweegen Flavorchem **Symrise** Flavor Producers Synergy Flavors FlavorSum

T Hasegawa **FONA International** Takasago Foodarom **Target Flavors** Givaudan Vigon International Glanbia Nutritionals Weber Flavors HB Taylor Co. Zoomessence Hertz Flavors GMBH

Fragrance Manufacturers

Alpha Aromatics Lebermuth Company

Arylessence Luzi AG **BASF** Mane

Bell Flavors and Fragrances **Belle Aire Creations** Metro Agarbatti Co. Pvt. Limited Berie

Carmi Flavor

and Fragrance Company

Cosmo

International Fragrances **CPL Aromas**

Custom Essence

Destilaciones Bordas

EPS Fragrances

Ernesto Ventos

Essential Compositions

Eternis Fine Chemicals

Eurofragance **European Flavours**

Fragrances PLC

dsm-firmenich

Fragomatrix Perfumes

Givaudan

Hari Bhai Perfumers

Iberchem IFF Indesso

International Aromatics Inc.

Keva Fragrances La Tour Sa

MCI Miritz Citrus

MG International Fragrance Company

Mohini Perfumers **Private Limited** Ogawa & Co. Ltd.

OnScent

Orchidia Fragrances

Orris Technical Services

0smo

Pollena Aroma

Quintessence Fragrance Ltd.

Robertet Sacheerome Sensegen

Senses International

Seoul Flavor and Fragrance

SMK FRAGRANCE **Soda Aromatics**

Symrise T Hasegawa Takasago

Unique Frangance Vigon International

Viorvl

AUDIENCE HOW WE REACH THEM

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Perfumer & Flavorist+

is the leading multichannel information platform to reach unique Flavor and Fragrance professionals globally.



Magazine Subscribers

10,000



Website Visitors (Monthly Avg.)

36,000Registered Website Users: 22,000



Newsletter Subscribers

14,000



Social Media Followers

62,000+



Dedicated E-blast

13,000



Partner Solutions E-blast

15,000

AUDIENCE PURCHASING POWER*

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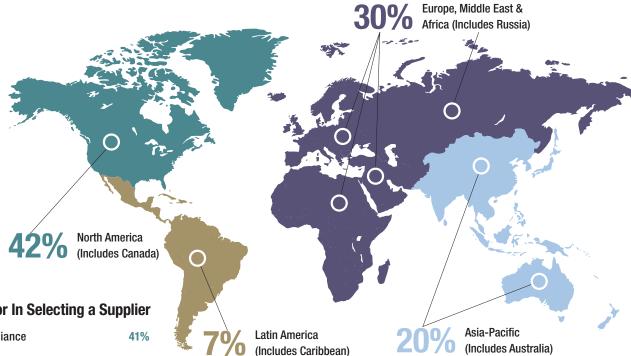


Purchasing Power

86%

Reached are the Sole Decision Maker, Part of a Decision Making Team or Influence **Decision Makers**

United



Products Purchased

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Services	82%	Quality & Regulatory Compliance
Ingredients	77%	Meets Procurement Requirements
Packaging	70%	Supplier Reputation
Equipment	42%	Price
Sampling Tools	37%	Availability
Finished Fragrances	27%	Social Impact/Sustainability
Finished Flavors	24%	Other
Software	19%	

Most Important Factor In Selecting a Supplier

Quality & Regulatory Compliance	41%
Meets Procurement Requirements	25%
Supplier Reputation	9%
Price	9%
Availability	6%
Social Impact/Sustainability	5%
Other	6%

*Publisher's Data

Other

2%